

ACADEMY  
VASCOPY

RATES FOR 2024

### Attachment B: Service Pricing

| For Charter Bus and Limousine & Town Car Services provide pricing matrix for each category       |   |                             |  |  | EXAMPLE   |
|--|---|-----------------------------|--|--|---|
| Type of Vehicle  | MOTORMACH - MOTORCOACH  |                             |  |  | 55 - Passenger  |
| Passenger capacity   | 54  | 38                          |  |  | 55  |
| Cost per Hour  | 150.00  | 140.00                      |  |  | \$100   |
| Cost per loaded mile   | 5.50  | 5.25                        |  |  | \$2.00  |
| Cost per unloaded mile   | 5.50  | 5.25                        |  |  | \$5.00  |
| Minimum hours required to be rented  | 5 HRS =<br>150 x 5 = 750.00   | 5 HRS =<br>140 x 5 = 700.00 |  |  | 6   |
| Max Daily charge (14)  | 2100.00   | 1960.00                     |  |  | \$1,200   |
| Pricing will be the higher of hourly or mileage charge, while not exceeding the Max Daily Charge |   |                             |  |  |   |
| Overnight fees   | HOTEL ROOM COST FOR DRIVER TO BE PAID BY UNIVERSITY                       |                             |  |  | Room plus \$20 per night for food   |
| How is driver gratuity handled   | DRIVER GRATUITY IS AT YOUR DISCRETION ~ YES CUSTOMARY                     |                             |  |  | Customer discretion   |
| No charge for deadhead miles up to how many miles  | 0   |                             |  |  | 150   |
| Above pricing is valid up to a Diesel price of \$3.25 per gallon. How is surcharge calculated    | A FUEL SURCHARGE MAY BE ADDED LEADING FUTURE FUEL COSTS                   |                             |  |  | No surcharge if price is under \$3.50. If over, \$10 fee per day for every .10 cent overage |
| How are cancellations fees handled   | 50% fee within 24 HOURS<br>FULL COST FEE WITHIN 4 HOURS OF DEPARTURE TIME |                             |  |  |   |

\* A 7.5% SAFETY COMPLIANCE FEE will be added to the above costs.

N/A TAXI

| For Taxi vendors provide pricing structure for standard pick-up / drop-off request: |                  |  |        |  | EXAMPLE |
|---|------------------|--|--------|--|---------|
| Start-up fee  |                  |  |        |  | \$2.00  |
| Cost per mile   |                  |  |        |  | \$2.40  |
| Cost per minute   |                  |  |        |  | \$0.40  |
| Additional Fees   | Fee description: |  | Amount |  |         |
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For Charter Bus, Limo & Towncar, and Taxi Service provide airport one-way (pick-up or drop off) fees. Create this pricing matrix for each VASCUPP school that the Selected Firm offers services too. If your firm does NOT offer service to a specific school listed below - simply do not provide pricing for the school

|                           |                        |                |                |       |      |
|---------------------------|------------------------|----------------|----------------|-------|------|
| For which VASCUPP school: | University of Virginia |                |                |       |      |
| Vehicle Type:             | 55 - Passenger         | 32 - passenger | 10 - passenger | Sedan |      |
| Airport:                  | Charlottesville        | \$350          | \$325          | \$100 | \$35 |

EXAMPLE

|          |          |       |       |       |       |  |
|----------|----------|-------|-------|-------|-------|--|
| Airport: | Richmond | \$450 | \$350 | \$125 | \$50  |  |
| Airport: | Dulles   | \$550 | \$400 | \$150 | \$100 |  |
| Airport: |          |       |       |       |       |  |
| Airport: |          |       |       |       |       |  |

|                           |                         |          |  |  |  |  |
|---------------------------|-------------------------|----------|--|--|--|--|
| For which VASCUPP school: | George Mason University |          |  |  |  |  |
| Vehicle Type:             | 54 MOTOR                | 38 MOTOR |  |  |  |  |
| Airport: IAD              | 600.00                  | 550      |  |  |  |  |
| Airport: DCA              | 600.00                  | 550      |  |  |  |  |
| Airport: BWI              | 600.00                  | 550.     |  |  |  |  |
| Airport:                  |                         |          |  |  |  |  |
| Airport:                  |                         |          |  |  |  |  |

|                           |                          |          |  |  |  |  |
|---------------------------|--------------------------|----------|--|--|--|--|
| For which VASCUPP school: | James Madison University |          |  |  |  |  |
| Vehicle Type:             | 54 MOTOR                 | 38 MOTOR |  |  |  |  |
| Airport: RIC              | 1381.00                  | 1315.00  |  |  |  |  |
| Airport: IAD              | 1911.00                  | 1830.00  |  |  |  |  |
| Airport:                  |                          |          |  |  |  |  |
| Airport:                  |                          |          |  |  |  |  |
| Airport:                  |                          |          |  |  |  |  |

|                           |                         |          |  |  |  |  |
|---------------------------|-------------------------|----------|--|--|--|--|
| For which VASCUPP school: | Old Dominion University |          |  |  |  |  |
| Vehicle Type:             | 54 MOTOR                | 38 MOTOR |  |  |  |  |
| Airport: NOR              | 999.00                  | 930.00   |  |  |  |  |
| Airport: RIC              | 999.00                  | 930.00   |  |  |  |  |
| Airport: Newport News     | 1176.00                 | 1120.00  |  |  |  |  |
| Airport:                  |                         |          |  |  |  |  |
| Airport:                  |                         |          |  |  |  |  |

\* A 7.5% SAFETY COMPLIANCE fee will be added to all costs.

|                                  |                     |          |  |  |  |
|----------------------------------|---------------------|----------|--|--|--|
| <b>For which VASCUPP school:</b> | Longwood University |          |  |  |  |
| <b>Vehicle Type:</b>             | 54 MOTOR            | 38 MOTOR |  |  |  |
| <b>Airport: RIC</b>              | 756.00              | 720.00   |  |  |  |
| <b>Airport: TAD</b>              | 1811.00             | 1725.00  |  |  |  |
| <b>Airport:</b>                  |                     |          |  |  |  |
| <b>Airport:</b>                  |                     |          |  |  |  |
| <b>Airport:</b>                  |                     |          |  |  |  |

|                                  |                    |          |  |  |  |
|----------------------------------|--------------------|----------|--|--|--|
| <b>For which VASCUPP school:</b> | Radford University |          |  |  |  |
| <b>Vehicle Type:</b>             | 54 MOTOR           | 38 MOTOR |  |  |  |
| <b>Airport: RIC</b>              | 2368.00            | 2160.00  |  |  |  |
| <b>Airport:</b>                  |                    |          |  |  |  |
| <b>Airport:</b>                  |                    |          |  |  |  |
| <b>Airport:</b>                  |                    |          |  |  |  |

|                                  |                        |          |          |  |  |
|----------------------------------|------------------------|----------|----------|--|--|
| <b>For which VASCUPP school:</b> | University of Virginia |          |          |  |  |
| <b>Vehicle Type:</b>             |                        | 54 MOTOR | 38 MOTOR |  |  |
| <b>Airport: Charlottesville</b>  |                        | 800.00   | 750.00   |  |  |
| <b>Airport: Richmond</b>         |                        | 800.00   | 750.00   |  |  |
| <b>Airport: Dulles</b>           |                        | 1850.00  | 1800.00  |  |  |
| <b>Airport:</b>                  |                        |          |          |  |  |
| <b>Airport:</b>                  |                        |          |          |  |  |

|                                  |                                  |  |  |  |  |
|----------------------------------|----------------------------------|--|--|--|--|
| <b>For which VASCUPP school:</b> | Virginia Commonwealth University |  |  |  |  |
| <b>Vehicle Type:</b>             |                                  |  |  |  |  |

A 7.5% SAFETY compliance fee will be added to all costs

|          |     | 54 MOTOR | 38 MOTOR | VIRGINIA COMMONWEALTH UNIVERSITY |  |  |
|----------|-----|----------|----------|----------------------------------|--|--|
| Airport: | RIC | 600.00   | 575.00   |                                  |  |  |
| Airport: | IAD | 1150.00  | 1095.00  |                                  |  |  |
| Airport: | NOR | 977.00   | 930.00   |                                  |  |  |
| Airport: |     |          |          |                                  |  |  |
| Airport: |     |          |          |                                  |  |  |

| For which VASCUPP school: | University of Mary Washington |          |          |  |  |  |
|---------------------------|-------------------------------|----------|----------|--|--|--|
|                           | Vehicle Type:                 | 54 MOTOR | 38 MOTOR |  |  |  |
| Airport:                  | RIC                           | 600.00   | 550.00   |  |  |  |
| Airport:                  | IAD                           | 796.00   | 746.00   |  |  |  |
| Airport:                  |                               |          |          |  |  |  |
| Airport:                  |                               |          |          |  |  |  |
| Airport:                  |                               |          |          |  |  |  |

| For which VASCUPP school: | Virginia Military Institute |          |          |  |  |  |
|---------------------------|-----------------------------|----------|----------|--|--|--|
|                           | Vehicle Type:               | 54 MOTOR | 38 MOTOR |  |  |  |
| Airport:                  | RIC                         | 1449.00  | 1380.00  |  |  |  |
| Airport:                  |                             |          |          |  |  |  |
| Airport:                  |                             |          |          |  |  |  |
| Airport:                  |                             |          |          |  |  |  |
| Airport:                  |                             |          |          |  |  |  |

| For which VASCUPP school: | Virginia Tech |          |          |  |  |  |
|---------------------------|---------------|----------|----------|--|--|--|
|                           | Vehicle Type: | 54 MOTOR | 38 MOTOR |  |  |  |
| Airport:                  | RIC           | 2289.00  | 2180.00  |  |  |  |
| Airport:                  |               |          |          |  |  |  |
| Airport:                  |               |          |          |  |  |  |
| Airport:                  |               |          |          |  |  |  |

A 7.5% SAFETY COMPLIANCE Fee will be added to all costs.

|                 |  |  |  |  |  |
|-----------------|--|--|--|--|--|
| <b>Airport:</b> |  |  |  |  |  |
|-----------------|--|--|--|--|--|

|                                  |                   |                 |                 |  |  |
|----------------------------------|-------------------|-----------------|-----------------|--|--|
| <b>For which VASCUPP school:</b> | William and Mary  |                 |                 |  |  |
| <b>Vehicle Type:</b>             |                   | <i>54 motor</i> | <i>38 motor</i> |  |  |
| <b>Airport:</b>                  | <i>JAD</i> Dulles | <i>1780.00</i>  | <i>1695</i>     |  |  |
| <b>Airport:</b>                  | Richmond          | <i>680.00</i>   | <i>570.00</i>   |  |  |
| <b>Airport:</b>                  | Newport News      | <i>882.00</i>   | <i>840.00</i>   |  |  |
| <b>Airport:</b>                  | Norfolk           | <i>982.00</i>   | <i>935.00</i>   |  |  |
| <b>Airport:</b>                  |                   |                 |                 |  |  |

*A 7.5% SAFETY compliance fee will be added to all costs.*