

## Attachment B: Service Pricing

For Charter Bus and Limousine & Town Car Services provide pricing matrix for each category						EXAMPLE
Type of Vehicle	Sedan	SUV	Van	Minicoach	Minicoach	55 - Passenger
Passenger capacity	3	5	12	30	37	55
Cost per Hour	91.98	\$ 107.10	\$ 122.22	\$ 189.00	\$ 207.90	\$100
Cost per loaded mile	NA	NA	NA	NA	NA	\$2.00
Cost per unloaded mile	NA	NA	NA	NA	NA	\$5.00
Minimum hours required to be rented	1.5	1.5	2	3	3	6
Max Daily charge	NA	NA	NA	NA	NA	\$1,200
<b>Pricing will be the higher of hourly or mileage charge, while not exceeding the Max Daily Charge</b>						
Overnight fees	Actual room costs plus \$40 food					Room plus \$20 per night for food
How is driver gratuity handled	Included in rate quotes as suggested gratuity					Customer discretion
No charge for deadhead miles up to how many miles	20 miles from our garage					150
Above pricing is valid up to a Diesel price of \$__ per gallon. How is surcharge calculated	Adjusted based on US Energy Information Administration national average for fuel prices . \$3.50 and up 8% fuel surcharge. \$3.00 to \$3.50 5%. Less than \$3.00 no fuel surcharge.					No surcharge if price is under \$3.50. If over, \$10 fee per day for every .10 cent overage
How are cancellations fees handled	24 hours prior to trip to avoid minimum fare for vans, limos, and mini coaches. 2 hours for sedans and SUV vehicles.					

For Taxi vendors provide pricing structure for standard pick-up / drop-off request:					EXAMPLE
Start-up fee					\$2.00
Cost per mile					\$2.40
Cost per minute					\$0.40
Additional Fees	Fee description:		Amount		
Additional Fees	Fee description:		Amount		
Additional Fees	Fee description:		Amount		
Additional Fees	Fee description:		Amount		
Additional Fees	Fee description:		Amount		

For Charter Bus, Limo & Towncar, and Taxi Service provide airport one-way (pick-up or drop off) fees. Create this pricing matrix for each VASCUPP school that the Selected Firm offers services too. If your firm does NOT offer service to a specific school listed below - simply do not provide pricing for the school

EXAMPLE

<b>For which VASCUPP school:</b>	University of Virginia					
<b>Vehicle Type:</b>		55 - Passenger	32 - passenger	10 - passenger	Sedan	
<b>Airport:</b>	Charlottesville	\$350	\$325	\$100	\$35	
<b>Airport:</b>	Richmond	\$450	\$350	\$125	\$50	
<b>Airport:</b>	Dulles	\$550	\$400	\$150	\$100	
<b>Airport:</b>						
<b>Airport:</b>						

<b>For which VASCUPP school:</b>	George Mason University					
<b>Vehicle Type:</b>		NA	NA	NA	NA	NA
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						

<b>For which VASCUPP school:</b>	James Madison University					
<b>Vehicle Type:</b>		Sedan	SUV	Van	Mini - 26 pax	Mini - 37 pax
<b>Airport:</b>	Charlottesville	\$230	\$268	\$306	\$567	623.7
<b>Airport:</b>	Dulles	\$460	\$536	\$611	\$945	1039.5
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						

<b>For which VASCUPP school:</b>	Old Dominion University					
<b>Vehicle Type:</b>		NA	NA	NA	NA	NA
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						

<b>For which VASCUPP school:</b>	Longwood University					
<b>Vehicle Type:</b>		Sedan	SUV	Van	Mini - 26 pax	Mini - 37 pax
<b>Airport:</b>	RIC	\$276	\$321	\$367	\$567	623.7
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						

<b>For which VASCUPP school:</b>	Radford University					
<b>Vehicle Type:</b>		NA	NA	NA	NA	NA
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						

<b>Airport:</b>						
<b>Airport:</b>						

<b>For which VASCUPP school:</b>	University of Virginia					
<b>Vehicle Type:</b>		Sedan	SUV	Van	Mini - 26 pax	Mini - 37 pax
<b>Airport:</b>	Charlottesville	\$92	\$161	\$244	\$567	623.7
<b>Airport:</b>	Richmond	\$230	\$268	\$306	\$567	623.7
<b>Airport:</b>	Dulles	\$460	\$536	\$611	\$945	1039.5
<b>Airport:</b>						
<b>Airport:</b>						

<b>For which VASCUPP school:</b>	Virginia Commonwealth University					
<b>Vehicle Type:</b>		Sedan	SUV	Van	Mini - 26 pax	Mini - 37 pax
<b>Airport:</b>	RIC	\$92	\$161	\$244	\$567	623.7
<b>Airport:</b>	Dulles	\$506	\$589	\$672	\$1,040	1143.45
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						

<b>For which VASCUPP school:</b>	University of Mary Washington					
<b>Vehicle Type:</b>		Sedan	SUV	Van	Mini - 26 pax	Mini - 37 pax
<b>Airport:</b>	RIC	\$184	\$214	\$244	\$567	623.7
<b>Airport:</b>	Dulles	\$506	\$589	\$672	\$1,040	1143.45
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						

<b>For which VASCUPP school:</b>	Virginia Military Institute					
<b>Vehicle Type:</b>		NA	NA	NA	NA	NA
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						

<b>For which VASCUPP school:</b>	Virginia Tech					
<b>Vehicle Type:</b>		NA	NA	NA	NA	NA
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						
<b>Airport:</b>						

<b>For which VASCUPP school:</b>	William and Mary					
<b>Vehicle Type:</b>		Sedan	SUV	Van	Mini - 26 pax	Mini - 37 pax
<b>Airport:</b>	Richmond	\$92	\$161	\$244	\$567	623.7
<b>Airport:</b>	Newport News	\$92	\$161	\$244	\$567	623.7
<b>Airport:</b>	Norfolk	\$230	\$268	\$306	\$567	623.7

<b>Airport:</b>	Dulles	\$690	\$803	\$917	\$1,418	1559.25
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