

Attachment B: Service Pricing

For Charter Bus and Limousine & Town Car Services provide pricing matrix for each category						EXAMPLE
Type of Vehicle	29 PAX	55-57 PAX				55 - Passenger
Passenger capacity	29	57				55
Cost per Hour	\$120.00	\$150.00				\$100
Cost per loaded mile	\$6.00	\$6.50				\$2.00
Cost per unloaded mile	\$6.00	\$6.50				\$5.00
Minimum hours required to be rented	8	8				6
Max Daily charge	N/A	N/A				\$1,200
Pricing will be the higher of hourly or mileage charge, while not exceeding the Max Daily Charge						
Overnight fees	Room, meals, and parking in accordance and not exceed GSA per diem rates					Room plus \$20 per night for food
How is driver gratuity handled	Customer Discretion					Customer discretion
No charge for deadhead miles up to how many miles	N/A					150
Above pricing is valid up to a Diesel price of \$___ per gallon. How is surcharge calculated	\$4.50 No surcharge set					No surcharge if price is under \$3.50. If over, \$10 fee per day for every .10 cent overage
How are cancellations fees handled	\$700 per bus					

For Charter Bus, Limo & Towncar, and Taxi Service provide airport one-way (pick-up or drop off) fees. Create this pricing matrix for each VASCUPP school that the Selected Firm offers services too. If your firm does NOT offer service to a specific school listed below - simply do not provide pricing for the school

EXAMPLE

For which VASCUPP school:	University of Virginia					
Vehicle Type:		55 - Passenger	32 - passenger	10 - passenger	Sedan	
Airport:	Charlottesville	\$350	\$325	\$100	\$35	
Airport:	Richmond	\$450	\$350	\$125	\$50	
Airport:	Dulles	\$550	\$400	\$150	\$100	
Airport:						
Airport:						

For which VASCUPP school:	George Mason University					
Vehicle Type:		29	55-57			
Airport:	Richmond	\$790	\$900			
Airport:	Dulles	\$790	\$900			
Airport:	Reagan	\$790	\$900			
Airport:	BWI	\$790	\$900			
Airport:	Cville	\$790	\$900			

For which VASCUPP school:	James Madison University					
Vehicle Type:		29	55-57			
Airport:	Richmond	\$790	\$900			
Airport:	Dulles	\$790	\$900			
Airport:	Reagan	\$790	\$900			
Airport:	BWI	\$790	\$900			
Airport:	Cville	\$790	\$900			

For which VASCUPP school:	Old Dominion University				
Vehicle Type:		29	55-57		
Airport:	Richmond	\$1,500	\$1,200		
Airport:	Dulles	\$1,500	\$1,200		
Airport:	Reagan	\$1,500	\$1,200		
Airport:	BWI	\$1,900	\$1,500		
Airport:	Cville	\$1,500	\$1,200		

For which VASCUPP school:	Longwood University				
Vehicle Type:		29	55-57		
Airport:	Richmond	\$1,500	\$1,200		
Airport:	Dulles	\$1,500	\$1,200		
Airport:	Reagan	\$1,500	\$1,200		
Airport:	BWI	\$1,900	\$1,500		
Airport:	Cville	\$1,500	\$1,200		

For which VASCUPP school:	Radford University				
Vehicle Type:		29	55-57		
Airport:	Richmond	\$1,900	\$1,500		
Airport:	Dulles	\$1,900	\$1,500		
Airport:	Reagan	\$1,900	\$1,500		
Airport:	BWI	\$1,900	\$1,500		
Airport:	Cville	\$1,900	\$1,500		

For which VASCUPP school:	University of Virginia				
Vehicle Type:		29	55-57		
Airport:	Charlottesville	\$900	\$1,200		

Airport:	Richmond	\$900	\$1,200			
Airport:	Dulles	\$900	\$1,200			
Airport:						
Airport:						

For which VASCUPP school:	Virginia Commonwealth University					
Vehicle Type:		29	55-57			
Airport:	Richmond	\$790	\$900			
Airport:	Dulles	\$790	\$900			
Airport:	Reagan	\$900	\$1,200			
Airport:	BWI	\$1,200	\$1,500			
Airport:	Cville	\$900	\$1,200			

For which VASCUPP school:	University of Mary Washington					
Vehicle Type:		29	55-57			
Airport:	Richmond	\$900	\$1,200			
Airport:	Dulles	\$900	\$1,200			
Airport:	Reagan	\$900	\$1,200			
Airport:	BWI	\$900	\$1,200			
Airport:	Cville	\$900	\$1,200			

For which VASCUPP school:	Virginia Military Institute					
Vehicle Type:		29	55-57			
Airport:	Richmond	\$1,500	\$1,900			
Airport:	Dulles	\$1,500	\$1,900			
Airport:	Reagan	\$1,500	\$1,900			
Airport:	BWI	\$1,500	\$1,900			
Airport:	Cville	\$1,500	\$1,900			

For which VASCUPP school:	Virginia Tech					
Vehicle Type:		29	55-57			
Airport:	Richmond	\$1,500	\$1,900			
Airport:	Dulles	\$1,500	\$1,900			
Airport:	Reagan	\$1,500	\$1,900			
Airport:	BWI	\$1,500	\$1,900			
Airport:	Cville	\$1,500	\$1,900			

For which VASCUPP school:	William and Mary					
Vehicle Type:		29	55-57			
Airport:	Richmond	\$1,500	\$1,900			
Airport:	Dulles	\$1,500	\$1,900			
Airport:	Reagan	\$1,500	\$1,900			
Airport:	BWI	\$1,500	\$1,900			
Airport:	Cville	\$1,500	\$1,900			