

Attachment B: Service Pricing

For Charter Bus and Limousine & Town Car Services provide pricing matrix for each category						EXAMPLE
Type of Vehicle	Charter Bus					
Passenger capacity	55					
Cost per Hour	\$153					
Cost per loaded mile	\$5.55					
Cost per unloaded mile	\$5.55					
Minimum hours required to be rented	6					
Max Daily charge	\$2,448					
Pricing will be the higher of hourly or mileage charge, while not exceeding the Max Daily Charge						
Overnight fees	Hotel Room plus \$20 per night for Meal.					
How is driver gratuity handled	Customer discretion					
No charge for deadhead miles up to how many miles	0					
Above pricing is valid up to a Diesel price of \$__ per gallon. How is surcharge calculated	Surcharge is 8% of total charter price.					

<p>How are cancellations fees handled</p>	<p>Cancellations made in the event of an epidemic or pandemic will not receive a cancellation fee. Charter cancellations made more than 30 days prior to departure will receive a full refund. Cancellations made less than 72 hours of departure, a cancellation fee of 50% of the total contract price will be assessed. If trips are cancelled on the scheduled date of departure, a cancellation fee of 100% of the total contract price will be assessed.</p>	
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For Taxi vendors provide pricing structure for standard pick-up / drop-off request:

<p>Start-up fee</p>	<p>N/a</p>				
<p>Cost per mile</p>	<p>N/a</p>				
<p>Cost per minute</p>	<p>N/a</p>				
<p>Additional Fees</p>	<p>Fee description:</p>	<p>N/a</p>	<p>Amount</p>		
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<p>Additional Fees</p>	<p>Fee description:</p>	<p>N/a</p>	<p>Amount</p>		

For Charter Bus, Limo & Towncar, and Taxi Service provide airport one-way (pick-up or drop off) fees. Create this pricing matrix for each VASCUPP school that the Selected Firm offers services too. If your firm does NOT offer service to a specific school listed below - simply do not provide pricing for the school

For which VASCUPP school:	University of Virginia					
Vehicle Type:		55 - Passenger	32 - passenger	10 - passenger	Sedan	
Airport:	Charlottesville	\$350	\$325	\$100	\$35	
Airport:	Richmond	\$450	\$350	\$125	\$50	
Airport:	Dulles	\$550	\$400	\$150	\$100	
Airport:						
Airport:						

For which VASCUPP school:	George Mason University					
Vehicle Type:		55 - Passenger				
Airport:	IAD	\$600				
Airport:	BWI	\$700				
Airport:	DCA	\$600				
Airport:						
Airport:						

For which VASCUPP school:	James Madison University					
Vehicle Type:		55- Passenger				
Airport:	CHO	\$1,900				
Airport:	RIC	\$2,500				
Airport:	IAD	\$1,900				
Airport:						
Airport:						

For which VASCUPP school:	Old Dominion University					
Vehicle Type:		55 - Passenger				
Airport:						
Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	Longwood University					
Vehicle Type:		55 - Passenger				
Airport:						
Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	Radford University					
Vehicle Type:		55 - Passenger				
Airport:						
Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	University of Virginia					
Vehicle Type:		55 - Passenger				
Airport:	CHO	\$1,700				

