

Attachment 3: Service Pricing - Reston Limousine

For Charter Bus and Limousine & Town Car Services provide pricing matrix for each category

Type of Vehicle	50 Passenger Coach	30-33 Minibus	13 Passenger Van Terra	SUV	Sedan	Staffing
Passenger capacity	50	30-33	13	5	2	See Sheet 3
Cost per Hour	\$ 204.75	\$ 173.25	\$ 114.00	\$ 114.00	\$ 95.00	
Cost per loaded mile	N/A	N/A	N/A	N/A	N/A	N/A
Cost per unloaded mile	N/A	N/A	N/A	N/A	N/A	N/A
Airport Curbside/Meet and Greet	\$5 Curbside - \$15 Meet and Greet					
Minimum hours required to be rented	4 + 1 hour Garage Time	3 + 1 hour Garage time	3 + 1 hour Garage Time	3	3	See Sheet 3
Max Daily charge	Actual	Actual	Actual	Actual	Actual	Actual

Overnight fees	GSA Per Diem Rates / Hotel Per Diem Rates
How is driver gratuity handled	15 percent included in price
No charge for deadhead miles up to how many	N/A
Above pricing is valid up to a Diesel price of \$ ___ per gallon. How is surcharge calculated	Beginning when the price of diesel fuel reaches \$3.75 per gallon, a fuel surcharge of 5.00% will be applied per trip. In the event the price of diesel fuel surpasses \$5.00 per gallon, RLS reserves the right to re-evaluate the surcharge percentage. The price of diesel fuel must remain above the cost point for a period of thirty days to activate the surcharge in accordance with the EIA weekly Diesel fuel reports.

How will Overruns will be charged	<p><u>The Following Additional Charges apply to Hourly Service ONLY</u></p> <ul style="list-style-type: none"> - Overage Charges Vehicles: Coach Buses Only - Overages are billed at the applicable hourly rate rounded to the whole hour. All Vehicle Types Other Than Coach Buses - Billed at the applicable hourly rate rounded to the quarter hour. - Overage Charges On-Site Staff: Overages are billed at the applicable hourly rate rounded to the nearest quarter hour. - Parking: If applicable, parking fees are added to the final bill. <p><u>-The Following Additional Charges apply to Transfer Service ONLY (Transfer Service Not offered on GSA)</u></p> <ul style="list-style-type: none"> - Airport Pickups: <ul style="list-style-type: none"> ▪ Meet and Greet - \$15.00 additional fee for all Sedan, SUV, and Vans, or ▪ Curbside Drop-Off/Pick-Up for IAD and DCA \$5.00 access charge applies to Sedans and SUVs. - Wait time charges for arrivals (from airport) are applied in 15-minute increments after a 30-minute grace period from the FAA recorded landing time or scheduled pick-up time (if later). Additional parking charges may apply. - Wait time charges for pickups (non-airport) are applied in 15-minute increments after a 30-minute grace period from the contracted arrival/pickup time. - Additional Stop Charge: \$35 all vehicles. Two or more stops, hourly rates apply. Stops must be in route to the final destination and cannot exceed 15 minutes. <p><u>Other Charges:</u></p> <ul style="list-style-type: none"> - Special Permit Fees: As required. - Any unusual spill, soiling or damage to the vehicle caused by the passenger will result in a \$250 cleaning fee. - For locations beyond our direct service area, out-of-area fees may apply. - International wire fees are billable at \$25/wire and will be added to the final invoice or charged to the credit card.
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How are cancellations fees handled	<p><u>Vehicle Cancellation Policy:</u></p> <ul style="list-style-type: none"> - All cancellations received less than two (2) hours prior to contract start time are subject to a cancellation fee of 100% of the estimated trip total. - All cancellations for bookings over \$300 received less than forty-eight hours (48) hours prior to contract start time, are subject to a cancellation fee of 50% of the estimated trip total. - Trips may be cancelled or modified by contacting the 24x7x365 dispatch center at 703-478-0911. Email and/or voice mail cancellations or modifications cannot be guaranteed, unless Customer receives a cancellation confirmation within the timeframes defined above. <p><u>On-Site Staff Cancellation Policy:</u></p> <ul style="list-style-type: none"> - All cancellations received less than twenty-four (24) hours prior to contract start time are subject to a cancellation fee of 100% of the estimated trip total.
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For which VASCUPP school:	George Mason University					
Vehicle Type:		50 Pax Coach	30-33 Minibus	13 Pax Van Terra	SUV	Sedan
Airport:	IAD - Dulles	\$ 819.00	\$ 519.75	\$ 342.00	\$ 176.00	\$ 147.50
Airport:	DCA - Reagan	\$ 819.00	\$ 519.75	\$ 342.00	\$ 176.00	\$ 147.50
Airport:	BWI	\$ 819.00	\$ 519.75	\$ 342.00	\$ 256.50	\$ 213.75
For which VASCUPP school:	James Madison University					
Vehicle Type:		50 Pax Coach	30-33 Minibus	13 Pax Van Terra	SUV	Sedan
Airport:	IAD - Dulles	\$ 1,228.50	\$ 1,039.50	\$ 684.00	\$ 575.00	\$ 480.00
Airport:	DCA - Reagan	\$ 1,433.25	\$ 1,126.13	\$ 741.00	\$ 632.00	\$ 527.50
For which VASCUPP school:	Old Dominion University					
Vehicle Type:		50 Pax Coach	30-33 Minibus	13 Pax Van Terra	SUV	Sedan
Airport:	IAD - Dulles	\$ 1,842.75	\$ 1,559.25	\$ 1,026.00	\$ 917.00	\$ 765.00
Airport:	DCA - Reagan	\$ 2,047.50	\$ 1,645.88	\$ 1,083.00	\$ 974.00	\$ 812.50
For which VASCUPP school:	Longwood University					
Vehicle Type:		50 Pax Coach	30-33 Minibus	13 Pax Van Terra	SUV	Sedan
Airport:	IAD - Dulles	\$ 1,842.75	\$ 1,559.25	\$ 1,026.00	\$ 917.00	\$ 765.00
Airport:	DCA - Reagan	\$ 1,842.75	\$ 1,559.25	\$ 1,026.00	\$ 917.00	\$ 765.00
For which VASCUPP school:	Radford University					
Vehicle Type:		50 Pax Coach	30-33 Minibus	13 Pax Van Terra	SUV	Sedan
Airport:	IAD - Dulles	\$ 2,252.25	\$ 1,819.13	\$ 1,197.00	\$ 1,088.00	\$ 907.50
Airport:	DCA - Reagan	\$ 2,252.25	\$ 1,905.75	\$ 1,254.00	\$ 1,145.00	\$ 955.00
For which VASCUPP school:	University of Virginia					
Vehicle Type:		50 Pax Coach	30-33 Minibus	13 Pax Van Terra	SUV	Sedan
Airport:	IAD - Dulles	\$ 1,228.50	\$ 1,039.50	\$ 684.00	\$ 575.00	\$ 480.00
Airport:	DCA - Reagan	\$ 1,433.25	\$ 1,126.13	\$ 741.00	\$ 632.00	\$ 527.50
For which VASCUPP school:	Virginia Commonwealth University					
Vehicle Type:		50 Pax Coach	30-33 Minibus	13 Pax Van Terra	SUV	Sedan
Airport:	IAD - Dulles	\$ 1,228.50	\$ 1,039.50	\$ 684.00	\$ 575.00	\$ 480.00
Airport:	DCA - Reagan	\$ 1,433.25	\$ 1,126.13	\$ 741.00	\$ 632.00	\$ 527.50
For which VASCUPP school:	University of Mary Washington					
Vehicle Type:		50 Pax Coach	30-33 Minibus	13 Pax Van Terra	SUV	Sedan
Airport:	IAD - Dulles	\$ 1,023.75	\$ 693.00	\$ 456.00	\$ 347.00	\$ 290.00
Airport:	DCA - Reagan	\$ 1,023.75	\$ 693.00	\$ 456.00	\$ 347.00	\$ 290.00
For which VASCUPP school:	Virginia Military Institute					
Vehicle Type:		50 Pax Coach	30-33 Minibus	13 Pax Van Terra	SUV	Sedan
Airport:	IAD - Dulles	\$ 1,638.00	\$ 1,386.00	\$ 912.00	\$ 803.00	\$ 670.00
Airport:	DCA - Reagan	\$ 1,842.75	\$ 1,559.25	\$ 1,026.00	\$ 917.00	\$ 765.00
For which VASCUPP school:	Virginia Tech					
Vehicle Type:		50 Pax Coach	30-33 Minibus	13 Pax Van Terra	SUV	Sedan
Airport:	IAD - Dulles	\$ 2,252.25	\$ 1,819.13	\$ 1,197.00	\$ 1,088.00	\$ 907.50
Airport:	DCA - Reagan	\$ 2,252.25	\$ 1,905.75	\$ 1,254.00	\$ 1,145.00	\$ 955.00
For which VASCUPP school:	William and Mary					
Vehicle Type:		50 Pax Coach	30-33 Minibus	13 Pax Van Terra	SUV	Sedan
Airport:	IAD - Dulles	\$ 2,252.25	\$ 1,819.13	\$ 1,197.00	\$ 1,088.00	\$ 907.50
Airport:	DCA - Reagan	\$ 2,252.25	\$ 1,905.75	\$ 1,254.00	\$ 1,145.00	\$ 955.00

Greeter/On-Site	4 Hours = \$260.00	\$ 65.00
Event Coordinator/Dispatcher	6 Hours = \$480.00	\$ 80.00
Event Manager	8 Hours = \$720.00	\$ 90.00