

Attachment B: Service Pricing

For Charter Bus and Limousine & Town Car Services provide pricing matrix for each category						EXAMPLE
Type of Vehicle	Motor Coach	Mini-Coach	Mini-Coach	VAN	ADA Motor Coach	55 - Passenger
Passenger capacity	50 - 56	25	10	6	54	55
Cost per Hour	\$175.00	\$145.00	\$125.00	\$125.00	\$200.00	\$100
Cost per loaded mile	\$6.00	\$5.45	\$4.70	\$2.80	\$6.50	\$2.00
Cost per unloaded mile	\$4.00	\$3.65	\$3.15	\$1.85	\$4.35	\$5.00
Minimum hours required to be rented	6	6	6	6	6	6
Minimum Daily charge	\$1,600.00	\$1,450.00	\$1,250.00	\$750.00	\$1,700.00	
Max Daily charge	determined by mileage quoting					\$1,200
Pricing will be the higher of hourly or mileage charge, while not exceeding the Max Daily Charge						
Overnight fees	Room must be provided by chartering party					Room plus \$20 per night for food
How is driver gratuity handled	Chartering party discretion / it can be added to contract if needed.					Customer discretion
No charge for deadhead miles up to how many miles	100 miles (from Dublin, VA)					150
Above pricing is valid up to a Diesel price of \$__ per gallon. How is surcharge calculated	NO surcharge if price per gallon is below \$5.00, if over - \$10.00 fee per day for every .10 cent overage					No surcharge if price is under \$3.50. If over, \$10 fee per day for every .10 cent overage
How are cancellations fees handled	cancellations - if the signed or e-mailed confirmation and payments are not received by the due dates on the confirmations, your charter is subject to cancellation without notice. ALL cancellations must be made in writing. NO exceptions. Cancellations must be received 30 days					

For Taxi vendors provide pricing structure for standard pick-up / drop-off request:					EXAMPLE
Start-up fee					\$2.00
Cost per mile					\$2.40
Cost per minute					\$0.40
Additional Fees	Fee description:		Amount		
Additional Fees	Fee description:		Amount		
Additional Fees	Fee description:		Amount		
Additional Fees	Fee description:		Amount		
Additional Fees	Fee description:		Amount		

For Charter Bus, Limo & Towncar, and Taxi Service provide airport one-way (pick-up or drop off) fees. Create this pricing matrix for each VASCUPP school that the Selected Firm offers services too. If your firm does NOT offer service to a specific school listed below - simply do not provide pricing for the school

For which VASCUPP school:	University of Virginia
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EXAMPLE

Vehicle Type:		55 - Passenger	32 - passenger	10 - passenger	Sedan	
Airport:	Charlottesville	\$350	\$325	\$100	\$35	
Airport:	Richmond	\$450	\$350	\$125	\$50	
Airport:	Dulles	\$550	\$400	\$150	\$100	
Airport:						
Airport:						

EXAM

For which VASCUPP school:	George Mason University					
Vehicle Type:						
Airport:						
Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	James Madison University					
Vehicle Type:						
Airport:						
Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	Old Dominion University					
Vehicle Type:						
Airport:						
Airport:						
Airport:						

Airport:						
Airport:						

For which VASCUPP school:	Longwood University					
Vehicle Type:						
Airport:						
Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	Radford University					
Vehicle Type:						
Airport:						
Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	University of Virginia					
Vehicle Type:						
Airport:	Charlottesville					
Airport:	Richmond					
Airport:	Dulles					
Airport:						
Airport:						

For which VASCUPP school:	Virginia Commonwealth University					
Vehicle Type:						
Airport:						
Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	University of Mary Washington					
Vehicle Type:						
Airport:						
Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	Virginia Military Institute					
Vehicle Type:						
Airport:						
Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	Virginia Tech					
Vehicle Type:						
Airport:						

Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	William and Mary					
Vehicle Type:						
Airport:	Dulles					
Airport:	Richmond					
Airport:	Newport News					
Airport:	Norfolk					
Airport:						